



Associate in Arts degree at Heartland to Bachelor of Science degree in Business and Administration at SIU
Heartland Community College and Southern Illinois University Carbondale

This is a suggested course pattern. Students must work with their advisor to develop a curriculum plan that meets their scheduling needs. Summer classes can also reduce the load during the fall and spring semesters.

HEARTLAND COMMUNITY COLLEGE			
FIRST YEAR	COURSE NAME	CREDIT HOURS	
		FALL	SPRING
ENGL 101	Composition I	3	
MATH 109	College Algebra: Math & Science	4	
ECON 101	Principles of Microeconomics	3	
IAI Humanities	IAI Humanities	3	
IAI Life Science	IAI Life Science	3-4	
ENGL 102	Composition II		3
MATH 111	Finite Math Business & Social Science		4
ECON 102	Principles of Macroeconomics		3
IAI Fine Arts	IAI Fine Arts		3
BUSN 110	Introduction to Business		3
Total Credit Hours		16-17	16
SECOND YEAR	COURSE NAME	CREDIT HOURS	
		FALL	SPRING
COMM 101	Introduction to Oral Communication	3	
ACCT 200	Financial Accounting	4	
MATH 151	Calculus for Business & Social Science	4	
PSY 101 <i>or</i>	Introduction to Psychology <i>or</i>	3	
SOC 101	Introduction to Sociology		
BUSN 130	Computer Applications in Business	3	
ACCT 201	Managerial Accounting		4
MATH 141	Intro to Statistics		4
IAI Humanities <i>or</i>	IAI Humanities <i>or</i>		3
IAI Fine Arts	IAI Fine Arts		
IAI Physical Science	IAI Physical Science		3-4
BUSN 210	Legal Environment of Business		3
Total Credit Hours		17	17-18

SOUTHERN ILLINOIS UNIVERSITY		
Program Requirements	Course Name	Credit Hours
MGMT 202	Business Communications	3
FIN 330	Introduction to Finance	3
FIN 331	Investments	3
FIN 350	Small Business Financing	3
MGMT 304	Intro to Management	3
MGMT 318	Production-Operations Mgmt	3
MGMT 341	Organizational Behavior	3
MGMT 345	Computer Information Systems	3
MGMT 350	Small Business Mgmt	3
MGMT 380	Managing Information Systems	3
MGMT 385	Personnel Human Resource Mgmt	3
MGMT 446	Leadership & Mgrl Behavior	3
MGMT 481	Administrative Policy	3
MKTG 304	Marketing Management	3
MKTG 305	Consumer Behavior	3
MKTG 336	International Business	3
MKTG 363	Promotion Management	3
MKTG 435	International Marketing	3
MKTG 483	Advertising Management	3
Total Credit Hours		57